

Business and Financial Partner

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PLEASE, CAREFULLY READ THE TEXT BELOW

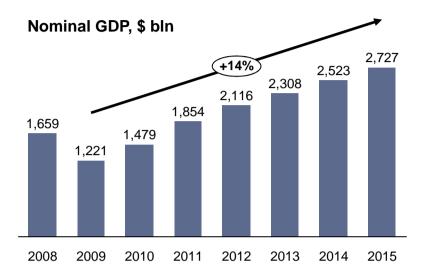
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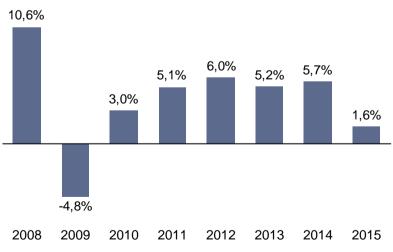
Why Russia?

- 10th largest economy in the world by nominal GDP and the 6th largest by purchasing power parity (PPP)
- Economy of Russia will grow faster than the World's economy with high oil prices and investments being the key growth drivers
- > 140mn in population, 75 mn of educated labor force and high consumer spending as % of GDP
- Diversified base in fundamental research with strong support from government: Russian Academy of Science (RAS) is the leading science organization in Russia with 466 research institutes and 55 000 researchers (61% of researchers with Ph.D. degree)



Source: Global Intelligence Unit

Real consumer spending growth, %



Source: Global Intelligence Unit



Rusnano Profile

Established in 2007 to implement National policy of innovative economic development Invested over \$XX bn in XX projects



Our Priority

Rusnano seeks to provide financing and support for growth stage nanotechnology related companies with talented teams and strong potential for product commercialization



Our Profile

Team of more than 120 investment professionals
Close connections with state and private Russian and international investors
Standard & Poor's long-term rating of BB+



Our Capabilities

AUM > of \$10 bn, including support from Russian Government in the form of bank guarantees
Investment horizon of four to six years
Strong administrative support of portfolio companies



Investment Approach

We apply flexible investment approach, giving our portfolio companies strong financial and administrative support





Financing



Governing Law



Special Requirements

Late stage product development, existing prototype or scale-up of existing production Financing up to \$250 mln per deal in equity or debt Rusnano looks for minority share Deals are structured in accordance with English or Russian law

Rusnano
representation on
Board of Directors
Production site located
in Russia



Focus on Nanotechnology

By 'nanotechnology' we mean a set of methods used in examination, engineering, production and application of structures, devices, and systems including task-specific control and modification of the shape, size, integration and interaction of single nano-scale components thereof (with typical size of 100 nm and less), the presence of which defines key features and properties of a product.

INDUSTRY EXAMPLES

Microelectronics

- Classical silicon based
- Printed electronics
- Organic electronics
- Flexible devices etc.

LED, OLED

RFID

Energy storage

- Li-Ion accumulators, ultra-capacitors
- · Energy harvesting

Air-space technologies

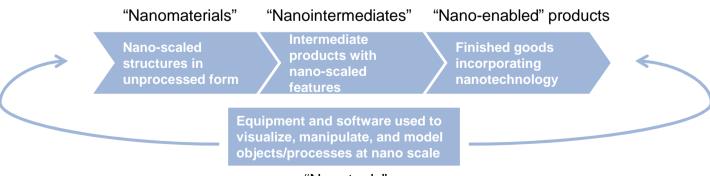
Medical tech

- Drugs in organic nano-packs
- Membranes for plasma filtration
- · Sensors etc.

Other Areas

- Nuclear technologies (proton therapy, neutron tech.)
- Raw materials for nanotechnologies, instruments, sensors, membranes etc.

RUSNANO is active across entire nanotechnology-related value chain



"Nanotools"



Advantages of Cooperation with RUSNANO

Control

 Founders / management do not loose control over the business, as RUSNANO holds minority share

Financial support

• Due to its strategic mandate, RUSNANO is in the unique position to provide long-term and flexible financing aimed at set up and development of nano-production in Russia

Strong administrative support

 Cooperation with the Russian Government, local authorities and leading industry majors helps to overcome any possible administrative barriers on federal and regional levels to succeed perspective joint projects engaged into production start ups and promotion of nano-products onto Russian and international markets

Demand promotion

 Facilitating marketing and sales in the local market, assistance in initiation and stimulation of demand on joint project products through a widespread network of the largest Russian companies and other channels in order to penetrate attractive market and utilize its considerable potential

Other advantages

- Operational efficiency improvement due to optimization of funding, transportation, tax, energy and personnel costs resulted from the most favorable production site location at attractive terms
- Ensuring smooth and fast licensing and other compliance with local legislation



Project Review Process

Project review process in RUSNANO consists of two major stages – scientific and technological review and investment valuation

Scientific and technological review

Entry Review

- Scientific basis
- Technical feasibility
- Relation to nanotechnology

Technical Review

- Science & Technology
- Expert Evaluation
- Production & Technology
- Examination
- Patent Assessment

Technical Approval

- Science & Technology
- Council Approval

Investment evaluation

Investment Expertise

- Market Research
- Legal Expertise
- Investment Analysis &
- Valuation

Preliminary Approval

- Internal Investment
- Committee
- Investment Policy
- Committee

Final Approval & Decision Making

- Executive Board Approval
- Supervisory Board Approval



Financing Instruments

RUSNANO uses wide range of instruments including attractive terms of equity financing along with various types of debt financing

Financing Instruments

Equity Financing

- Equity participation with the maximum equity stake capped at 50%-1
- Financing period capped at 10 years
- Profitability not less than cost of debt for RUSNANO plus required margin

Debt Financing

- Interest rate in line with average Russian lending rates
- Grace period 1 year for interest payments and 2 years for principal
- · Collateral is mandatory

Other Instruments

- Guarantee for up to 50% of the loans provided by other lenders
- · Leasing schemes
- Special financing schemes elaborated with major Russian commercial banks



Deal Structuring

RUSNANO supports generally applicable term sheet concepts with the only requirement for the production facility to be located in Russia

Jurisdiction

- Production facility should be located in Russia
- Project might be structured in compliance with the Russian or foreign law

Share Capital

- Equity capital may be formed by cash contributions, IP and tangible assets
- RUSNANO's stake in equity capital should not exceed 50% 1 share

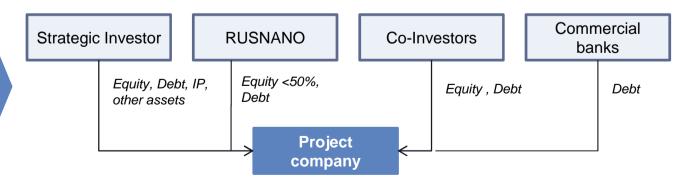
Protection

 RUSNANO supports generally applicable term sheet concepts - put/call options, tag-along, drag-along, anti-dilution, right of first refusal and other concepts

Control

 Corporate management from RUSNANO side is executed through the Board of Directors

Deal structure*



^{*} Sample deal structure, other options are possible

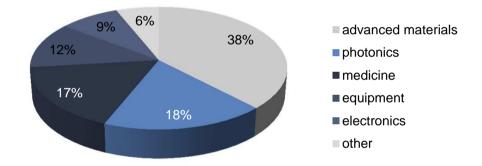


Approved Projects

As of end of May 2010 RUSNANO has approved 107 investments projects

- Key sectors of investment are nanomaterials, nanophotonics and medicine which together account for 73% of RUSNANO's approved industrial projects
- Funded 35 projects in total amount of RUR 64,7 bn (> \$2bn)

Distribution of investments by industry, \$ bln





Selected Deals

Li-Ion batteries production Partner: Thunder Sky (China)

Deal size: > \$300 mn



90-nm IC production
Partner: Sitronics (Russia), ST
Microelectronics (France)
Deal size: > \$500 mn





Flexible plastic electronic displays

Partner: Plastic Logic (USA)

Deal size: > \$300 mn



Production of solar batteries Partner: Renova, Oerlikon (Switzerland)

Deal size: > \$600 mn





RFID tags production
Partner: Galileo Vacuum

Systems (Italy)
Deal size: > \$50 mn



New generation lighting products (LED)

Partner: OptoGAN (Finland),

Onexim (Russia)

Deal size: > \$100 mn





DFJ-VTB Aurora Fund Partners: VTB (Russia), DFJ (USA)

Fund size: \$100 mn



Composite materials production (prepregs)

Partner: Kompozit (Russia)

Deal size: > \$100 mn





Projects with Korean Companies in Pipeline

Acquisition of stake in supercapacitor producer



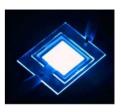
- Top-3 producer of supercapacitors
 - Russian component: R&D lab with leading RAS institute and local production
- Deal size: \$40 mn
- Investments from Rusnano: \$30 mn

Venture fund with 360ip and KIAT



- 360ip is a leading venture fund in Asia with strong support of KIAT and Economic Board of Development of Singapore
- Fund size: \$100 mn
- Commitments from Rusnano: \$50 mn

JV with producer of OLED equipment



- Leading Korean producer of equipment for OLED and owner of proprietary OLED technology
- Russian component: local production of OLEDs
- Deal size: \$250 mn
- Investments from Rusnano: \$125 mn

Flash cards production



- Leading Korean producer of flash cards
- Russian component: license from Korean company
- Deal size: \$220 mn
- Investments from Rusnano: \$115 mn



THANK YOU!

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